

REAL ESTATE
WITH ADVANCED TECH



AQARY

INVESTMENT & DEVELOPMENT

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WHAT IS AQARY INVESTMENT & DEVELOPMENT?

AQARY Investment and Development is an energetic firm committed to success in the real estate sector, with a strong global presence in the industry. We provide a full range of services that are specifically designed to satisfy the various and changing demands of our clients because of our unshakable dedication to innovation, quality, and customer satisfaction. If you're looking to purchase, sell, rent, or invest in real estate, AQARY has the knowledge, tools, and industry insight to help you every step of the way. This will guarantee great outcomes and a smooth transaction.

Through our extensive worldwide network, we are able to offer unparalleled gain to a diverse range of assets, including luxurious residential residences, appropriate commercial ventures, and profitable off-plan prospects. As we recognize that every customer has different demands, our team of experienced professionals work hard to deliver customized solutions that correspond to your tastes

AQARY provides full market analysis, strategic marketing, and expert negotiating to provide the greatest results for buyers and sellers. Our rental services are made to fulfill the demands of both landlords and tenants. We offer a broad spectrum of rental properties and make sure that management and lease agree-

WHY AQARY Investment & Development?

Our Primary objective is providing exceptional real estate solutions to meet our clients' varied needs whether they are seeking to purchase, sell, rent, or exchange properties.

We put an effort to offer a wide range of services that ensure customer satisfaction and the success of each deal. With our clients, we aspire to establish enduring bonds based on mutual respect and benefit by continuing to be dedicated to innovation, quality, and customer-focused strategies.

OUR GOAL

Our goal is to become the go-to real estate partner for individuals and businesses worldwide. We are dedicated to achieving this by:

- Offering a Wide Range of Properties
- Implementing Technological Innovations
- Ensuring Customer Satisfaction
- Promoting Sustainable Development



By means of these initiatives, we aspire to set new benchmarks in the real estate sector, offering our clients the greatest results and an ideal real estate

MANAGEMENT TEAM

Mona Al Suwaidi – Chairwoman:

Demonstrating strong entrepreneurial talent early in her career, Mona Al Suwaidi is a leading business figure in the UAE and the region. As Chairwoman and founder of Aqary International Group, Fine Home Real Estate and Great Fine Home, she has been an inspirational businesswoman to the young women of the Emirates and has been a champion for stronger involvement by women in business.

In her roles as Chairwoman and founder of Aqary International Group, Fine Home Real Estate, and Great Fine Home, Mona has not only carved out a name for herself but has also established a legacy of excellence in the real estate industry. Her leadership has been instrumental in shaping the success of these enterprises, setting new benchmarks for innovation and achievement.

Mona's influence extends far beyond the boardroom. She has emerged as a source of inspiration for countless young women in the Emirates, serving as a shining example of what is possible through hard work and dedication. Her advocacy for greater female participation in the business world underscores her commitment to empowering others and driving positive change in society.



Ashraf Aryan- Chairman and CEO:

As co-founder of Aqary International Group, Fine Home Real Estate and Great Fine Home, Ashraf has deep experience in the regional markets and has been instrumental to the Group's success in the real estate sector. Having initially established the Fine Home brand as a key real estate investor in the region, Ashraf is spearheading the Group's expansion into other markets and is also overseeing the Group's diversification initiatives.

His deep-rooted experience in the regional markets serves as the bedrock of his leadership. Through his initial establishment of the Fine Home brand as a cornerstone real estate investor, he not only showcased his prowess but also laid the foundation for the Group's subsequent triumphs, with a keen eye for emerging opportunities and a bold approach to expansion, he has embarked on a journey to penetrate new markets. This endeavor speaks volumes about his ambition and his unwavering commitment to scaling new heights of success.

Ashraf's leadership narrative is one of resilience, innovation, and relentless pursuit of excellence. His ability to navigate complex market dynamics and steer the Group towards sustained growth cements his position as a visionary leader in the real estate sector.



FREE HOLD

In order to ensure that customers are completely aware of the advantages and obligations associated with owning freehold real estate, we provide professional services for managing and executing freehold property transactions. Complete ownership of the building and the ground it is situated on is offered by freehold homes, giving owners unparalleled control and stability.

The independence from ground rent and lease renewals, investment stability with potential for long-term capital development, and the possibility to make changes without the landlord's consent are among the advantages. Owners benefit from enhanced privacy and security, complete control over upkeep and administration of the property, and the possibility of generational ownership.

Our all-inclusive services include financing assistance, accurate evaluation and value, post-purchase support, legal and regulatory support, and property search and acquisition. Our goal is to simplify and enhance the experience of buying and managing freehold properties. We do this by utilizing our knowledge and individualized approach to guide customers through the details and optimize the benefits of freehold ownership.



RENT



Our rental services are precisely developed to provide flexible and complete solutions for both residential and commercial purposes, catering to a diverse range of lifestyles and business objectives. We have a wide selection of rental properties to ensure that every client finds the ideal space for their requirements.

In the residential sector, our portfolio offers high-end properties with premium facilities and excellent design, catering to people who seek the heights of comfort and sophistication.

In the commercial sector, we offer an array of facilities to suit enterprises of all sizes and industries. Our office buildings range from advanced corporate tall buildings with modern amenities to smaller office units designed specifically for startups and freelancers.

We provide a variety of factories, including huge warehouses for enormous inventory, distribution centers with efficient logistics assistance, and manufacturing units suitable for diverse production processes.

We also offer ongoing assistance throughout the tenancy, immediately responding to maintenance requests and ensuring that the property remains in remaining shape. Whether you're seeking a place to live or a room to expand your business, our rental services provides excellent quality, flexibility, and assistance to help you locate the ideal property.

SALE

Our sales staff is dedicated to assisting customers through the complex process of purchasing and selling homes with unparalleled experience and confidence. Whether you are a first-time homebuyer looking for your ideal home, an investor seeking profitable prospects, or a property owner looking to sell, we provide individualized assistance at every stage to ensure your experience is seamless and successful.



For buyers, we provide a comprehensive and personalized approach to discovering the ideal property. Our method starts with determining your specific requirements, preferences, and budget.

For first-time homeowners, we offer additional assistance and guidance as they negotiate the complexity of the real estate market. Our staff offers essential information on financing choices, mortgage pre-approval, and government programs that may be accessible to you.

For investors, we accomplish thorough market research to discover properties with a strong potential for return on investment.

For sellers, we provide a full suite of services aimed at increasing the value of your home and facilitating a smooth sale. Our method begins with a precise property evaluation, which considers current market circumstances, similar sales, and distinguishing property characteristics.

The independence from ground rent and lease renewals, investment stability with potential for long-term capital development, and the possibility to make changes without the landlord's consent are among the advantages. Owners benefit from enhanced privacy and security, complete control over upkeep and administration of the property, and the possibility of generational ownership.

RESALE

Our team of professionals specializes in the resale market and can help homeowners and investors navigate the difficulties of selling pre-owned properties with confidence and comfort. Our expert agents offer extensive market knowledge and strategic insights to every transaction, ensuring that your property is properly positioned to attract serious purchasers and get the best potential results.

Our process begins with extensive market research to establish the best pricing. We review current market circumstances, research similar sales, and consider your property's specific qualities to determine a competitive price that optimizes value while appealing to potential buyers.

To increase exposure and appeal, we use extensive marketing methods designed to present your home in the best possible light.

In addition to these services, we provide individual counsel and recommendations based on your unique circumstances. Whether you're selling a single-family home, a multi-family property, or a commercial investment, our team can give experienced guidance and insights to help you reach your objectives.

Targeted advertising is another important aspect of our marketing approach. To reach a diverse demographic of prospective consumers, we use a combination of digital and conventional advertising channels such as social media campaigns, email marketing, and local print media.

We also handle the administrative and legal sides of the transaction, ensuring that all paperwork and documents are completed correctly and promptly.



OFF-PLAN

We provide our customers exclusive access to off-plan homes, giving them the unique option to participate in new developments at the very early stages. We offer a comprehensive range of off-plan projects to the table by collaborating with prominent developers globally, including massive residential complexes and trendy high-rise flats, as well as creative commercial structures and exciting mixed-use developments.

Our experienced staff offers systematic help throughout the off-plan investment process. From the early phases of project selection to the final handover, we guarantee that our clients are well-informed and supported. We provide thorough information on each project's specifications, including architectural blueprints, developer credentials, construction timetables, and potential market worth upon completion.

Moreover, we give ongoing updates throughout the development process. Regular progress reports, site visits, and updates on modifications or milestones keep our clients informed, guaranteeing transparency and peace of mind. Our team is always accessible to answer inquiries, handle issues, and offer strategic guidance that is customized to each client's financial objectives.

Clients who invest in off-plan properties through our firm receive access to some of the most exciting and strategically positioned developments across the world. Our collaborations with leading developers, together with our extensive support system, ensure that your investment journey is easy, informative, and successful.



Trust us to help you capitalize on fresh opportunities and reach your real estate investing goals.

ARCHITECTURAL SERVICES

Our architectural services include unique and customized design solutions that make clients' aspirations a reality. We work with a team of highly trained architects and designers on projects of various sizes and complexities, from private residences and luxury villas to large commercial structures and extensive urban planning efforts.

We take pleasure in developing designs that are visually appealing, useful and sustainable. Our strategy begins with an in-depth understanding of each client's specific requirements, interests, and lifestyle.

Our services include all aspects of the construction process. We begin with concept development, which involves translating your ideas and needs into concrete design concepts.

In addition to typical architectural services, we focus on sustainable design. We employ ecologically friendly procedures and materials into our projects with the goal of reducing the environmental impact and increasing energy efficiency.

We have a wide range of residential projects, including single-family homes, townhouses, multi-unit complexes, and luxury estates. In the commercial sector, we have built office buildings, retail spaces, hotels, and mixed-use complexes to meet the various needs of businesses and communities.

Our extensive architectural services ensure that every project, no matter its size or complexity, is executed to the highest standards and precisely adapted to your requirements.

PROJECT MANAGEMENT

We provide full project management services to monitor real estate developments from inception to completion, ensuring that each project is precisely planned and executed to perfection. Our skilled project managers provide a lot of knowledge to every project, organizing all areas such as budgeting, scheduling, resource allocation, and quality control.

We collaborate closely with customers throughout the idea process to understand their vision, goals, and needs.

Resource allocation is another area in which our project managers excel. We carefully manage the deployment of employees, machinery, and materials to ensure that all available resources are used to their utmost potential.

Quality control is key to our project management strategy. We use stringent quality assurance systems throughout the project to guarantee that every work meets the highest standards.



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PROPERTY SWAP

For customers wishing to move, improve, or downsize, our property exchange service offers a distinctive and effective substitute for conventional real estate transactions. With the help of this innovative service, properties may be exchanged directly, doing away with the need for the often lengthy and difficult procedure of purchasing and selling on the open market.

To guarantee a smooth and stress-free come across, we supervise every part of the switch procedure. To ensure a fair and legal exchange, we begin our complete service with a precise property appraisal, in which we determine the worth of each property engaged in the swap. To arrive at exact assessments, our team of skilled appraisers performs in-depth market studies, accounting for similar transactions, property attributes, and the state of the market at the time.

We also handle all the administrative and legal duties needed for the swap. Our staff ensures that all documentation complies with applicable laws and regulations by preparing and reviewing it. To complete the agreement, we work with stakeholders, including attorneys, to ensure that every element is carefully considered.

Our clients benefit from a convenient and win-win solution that is delivered through an innovative approach to property transactions that also saves time and money.



COMMERCIALS

We provide experts services in commercial real estate to meet the various demands of investors and enterprises, making sure that each customer finds the perfect place for their enterprise. Office buildings, retail establishments, warehouses, and industrial units are just a few of the commercial properties in our vast portfolio that offer a variety of possibilities to suit different company needs.

Leasing Services: We assist clients in finding and securing the perfect commercial space through our extensive leasing services.

Property Management: Our property management services are designed to maximize the value and operational efficiency of your commercial property.

Strategic Planning: Strategic planning is crucial for businesses looking to optimize their real estate assets .

Development Services: Our development services support clients in the planning and execution of new commercial projects.

Investment Advisory: For investors, we offer specialized advisory services to help build and manage a profitable commercial real estate portfolio.

Sales and Acquisitions: We facilitate the buying and selling of commercial properties, ensuring smooth and successful transactions.

Tenant Representation: We represent tenants in their search for commercial space, ensuring that their specific needs are met.

EVENTS & AWARDS

Under the Patronage of Her Highness Sheikha Fatima Bint Mubarak "Mother Of The Nation"

Abu Dhabi University Alumni Homecoming & Reunion Event 2015

Let's Stay Connected!



#ADU_2015_Alum



The CEO, Ms. Mona Al Suwaidi was delighted to hear that Fine Home Properties has been awarded the Best Real Estate Company in Abu Dhabi for the month of November 2019. Upon receiving the news of the win, she thanked Bayut and her team for that.



The CEO of a company receiving the Agency of the Month award, Best Real Estate Company in Abu Dhabi for the month of November 2019. Abu Dhabi Agency and Agency of the Month November 2019: Congratulations Fine Home International!



Leading real estate firm, AQARY Investment and Development provides extensive services worldwide. Our proficiency spans all aspects of real estate, bolstered by state-of-the-art technical services and AI techniques to provide outstanding outcomes. Our creative approach and global network guarantee that we precisely and efficiently meet and surpass your real estate demands, whether you're buying, selling, renting, or investing.



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